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# From the Editor's Desk

Despite of some incredible benefits, insurance remains a muchmaligned investment vehicle with low market penetration. The dictum that Insurance and investments should not be clubbed together holds water to a great extent, however there are certain insurance products that merit consideration for investment. Unit Linked Investment Plans more popularly known as ULIPs is one such product.

ULIPs of the past, to put it bluntly were a deception and a lot many investors have suffered in it. IN old days charges like Policy administration, Premium allocation, Mortality etc. nearly took away 25-30% of investable corpus. In last couple of years a lot has changed. IRDA has cracked its whip and insurance companies have reinvented ULIPs.

In new avatar ULIPs have no charges, the mortality rate is equal to term insurance and above all these mortality charges are also returned. Certain ULIPs also offer loyalty bonuses over and above the market returns earned. Today ULIPs work like any other Mutual Funds but with some limitations which are highlighted below

- Market Linked returns, so one can invest in funds depending on risk appetite
- Life Cover with return of mortality charges
- Tax efficiency.
- Flexibility to withdraw any amount after initial 5 years lock-in period without any loss or penalty.

In this Issue we have endeavoured to bring to light the benefits of ULIPs along with actual returns given by various companies in last 5 years.

Best, Team Meri Punji

## PunjiTimes

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ULIP is a combination of Insurance and Investment, wherein majority of the portion i.e., nearly 97% of the premium is invested in equity or debt funds as selected and balance 3% is to provide insurance coverage. Basics of ULIP Policy are

- higher.
- Equity or Debt Funds function just like any other Mutual Fund and the returns are linked to markets.
- equivalent or more then sum assured.

Average Mortality Rate Charges Male								
Age	35 Yrs	40 Yrs	45 Yrs	50 Yrs	55 Yrs			
Average	0.12%	0.17%	0.26%	0.45%	0.73%			

## Benefits of investing in ULIP

Benefits of Investing in ULIP: -

- per requirement as there is a lock in of 5 yrs.
- flexibility to select premium payment term.
- funds as per hie/her requirement even to the extend terminating the policy without any loss.
- funds and is equivalent to any Mutual funds return.
- policy term shift between Debt to Equity or vice versa has no tax implications.
- certain tenure or in intervals.
- charged in Mutual fund.
- charges are also returned a specified time during the policy term.
- FMC charged in Mutual Funds.
- value whichever is highest.

Investment in ULIP is like any other investment instruments where we need to select the best product among the lot offered by various companies which suits ones need.

• Sum assured or life coverage is generally 10 times the Annual premium or the fund value which ever is

 Mortality rate charged for insurance cover is equivalent to the premium paid for term plan. As the fund value keeps increasing the mortality charges keep reducing and it becomes ZERO when the fund value is

1. Medium to Long term Investment options – Provides option of medium to long term investments as

2. Payment term – ULIP premium payment is like a systematic investment plan (SIP). There is complete

3. Liquidity – After initial lock in period of 5 years, the policy holder has complete flexibility to withdraw

4. Risk v/s return – The returns are as per investment option chosen like equity, debt, balanced & liquid

5. Tax Efficiency - Returns on annual premium up to Rs. 2.50 Lakh is completely tax free. If annual premium is more than Rs 2.50 Lakhs than the gains would be taxed at flat 10%. Further during the

6. Bonuses – In ULIP there are various bonuses as Loyalty additions, boosters etc. which is added for the

7. Switch Funds – There are options of free switches between funds in ULIP wherein exit loads are

8. Zero Cost – Today in the market there are policies where there are no charges and the mortality

9. Fund Management Charges – The FMC is charged as per funds invested in and is lesser than the

10. Death Benefit – In case of death of Life assured the nominee receives either the sum assured or Fund

**11.** Top up investment – The investment can be increased by top up premium paid throughout the year.

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ULIP is a combination of Insurance and Investment, wherein a portion of the premium is invested in to provide insurance coverage and balance is invested in market linked product.

ULIP should be treated as any other investment instrument, as the mortality rate charged for insurance cover is equivalent to the premium paid for term plan. The mortality charge also becomes zero when the fund value is equivalent or more than sum assured.

### Different costs charged in a ULIP policy

- 1. Premium Allocation Charges This is deducted as a percentage of premiums which is guaranteed in a policy term. It is deducted for the complete premium payment term. It is charged towards initial expenses, i.e. underwriting, medical check-up, agent's commission etc. incurred by insurer.
- 2. Policy Admin Charges This is charged monthly for policy administration as a percentage of premiums. This is charged throughout the policy term.
- 3. Mortality Charges It is charged towards the death cover provided in a policy. The amount is based on age and it reduces to zero as the fund value is either equal or more than sum assured.

Mortality rate for different age group deducted by different companies is given below. This is calculated on sum assured. For example, for a 35 yrs age male mortality charge would be almost Rs. 1,200 for Rs. 10 Lakh Sum Assured. For females the mortality rate there is a setback of 3 yrs. It is higher for infant and older age group, as soon as the age bracket goes up towards the older age group the change in rate is higher compared to change in rate in younger age group.

## Mortality charges of various insurance companies are given for reference.

Mortality rate of Male										
Bajaj	HDFC	Aviva	Future Generali	ΑΧΑ	Average					
0.10%	0.13%	0.10%	0.14%	0.12%	0.12%					
0.14%	0.18%	0.14%	0.20%	0.17%	0.17%					
0.23%	0.28%	0.22%	0.32%	0.26%	0.26%					
0.39%	0.49%	0.37%	0.55%	0.44%	0.45%					
0.62%	0.78%	0.63%	0.87%	0.75%	0.73%					
	0.10% 0.14% 0.23% 0.39%	Bajaj HDFC   0.10% 0.13%   0.14% 0.18%   0.23% 0.28%   0.39% 0.49%	Bajaj HDFC Aviva   0.10% 0.13% 0.10%   0.14% 0.18% 0.14%   0.23% 0.28% 0.22%   0.39% 0.49% 0.37%	Bajaj HDFC Aviva Future Generali   0.10% 0.13% 0.10% 0.14%   0.14% 0.18% 0.14% 0.20%   0.23% 0.28% 0.22% 0.32%   0.39% 0.49% 0.37% 0.55%	Bajaj HDFC Aviva Future Generali AXA   0.10% 0.13% 0.10% 0.14% 0.12%   0.14% 0.18% 0.14% 0.20% 0.17%   0.23% 0.28% 0.22% 0.32% 0.26%   0.39% 0.49% 0.37% 0.55% 0.44%					

#### Source:

- https://www.bajajallianzlife.com/content/dam/balic/pdf/ulip/longlife-goal-policy-doc.pdf a.
- https://brandsitestatic.hdfclife.com/media/documents/apps/HDFC%20Life%20Click%202%20Invest b. %20-%20Policy%20Bond 101L100V03.pdf
- https://www.avivaindia.com/sites/default/files/TnC AvivaAffluence 122L111V02 Feb2020.pdf C.
- d.
- https://www.bharti-axalife.com/pdf/wealth-pro-policy-document.pdf e.
- NAV.

When an Ulip policy is purchased, Units are allocated based on the amount of premium paid and fund selected. Premium allocation is charged only at the time of premium payment. Policy admin and mortality charges are deducted monthly. These costs/charges are deducted by reducing units from the allocated units based on current NAV. The fund value of the policy at any given point of time in the policy period is the monetary value of the balance available unit as on current NAV.

One can choose from set of available fund (equity/Debt/Balanced oriented) as per the risk appetite and can switch between funds as per requirement.

The switch between funds can only happen if the policy is in in forced state.

If one doesn't continue to make the premium payment the fund is shifted to discontinued fund and policy is into lapsed state.

Currently there are many insurance companies who have started either eliminating or refunding the charges deducted making it a zero cost policy.

A comparative study of debt and Equity funds actual annual returns over 5 years since 1st Jan 2016 to 1st Jan 2021 is of sample 5 companies is done to give better insight about the fund actual performance. All the charges are deducted as usual to provide actual return.

https://life.futuregenerali.in/media/1113606/fg bima advantage plus policy document 133l049v03.pdf

4. Fund Management Charges - It is charged for management of funds, the rate for calculation is guaranteed and does not change in the policy term. It is calculated on the fund value while computation of

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ULIP Policy Returns in Last 5 Yrs Premiums 6 Payment)

To provide an investor with a clear understanding of the returns in ULIP, we collated the actual returns earned by ULIP Funds as published by the insurance companies and also independent agencies like Morningstar and MoneyControl.com. The methodology adopted was a follows

- 1. Period selected for investment 01 Jan 2016 to 31 Dec 2020.
- 2. Selection of 5 insurance companies among the top 10 market share leaders for return study.
- 3. Collating annual & trailing returns data over last 5 years both in Equity and Debt funds run by these insurance companies. Fund performance is published monthly by the Insurance companies, fact sheet of which is attached in the subsequent pages. The data points in fact sheet may vary from company to company. To maintain the commonality all the data is taken from Morning star.
- 4. Trailing Return Trailing Return is a historical data for a specified period that can be in days, months and years. It counts the timeline backwards treating current date as the end date.
- 5. Annual Return Annual return is historical data for a period of calendar year.
- 6. Annual Charges Collating all annual charges that the selected companies deduct from the annual premium in a ULIP policy.
- 7. Calculating Returns based on the annual returns that the funds have generated less the annual charges that a company has deducted from the premium paid.

## **Actual Return ULIP Equity Funds** Period of Investment (01 Jan 16 - 31 Dec 20)

- Top selling ULIP products of 5 Insurance companies is taken for the comparison and study.
- long term period.

_	Equity Fund Trailing Return									
Particular	Nifty 100	Bajaj Allianz Life	Aviva Life	HDFC Life	Future Generali Life	Bharti AXA Life				
3 mth	11.04%	8.68%	11.36%	8.52%	10.37%	11.13%				
6 mth	9.70%	16.25%	20.74%	15.32%	21.37%	22.36%				
1 Yr	47.38%	41.75%	49.40%	42.11%	57.22%	49.98%				
3 Yr	12.66%	11.40%	11.44%	12.12%	15.54%	14.65%				
5 Yr	13.68%	13.72%	12.86%	13.34%	14.06%	15.92%				

7	Equity Fund Annual Return									
Year	Bajaj Allianz Life Aviva Life HDFC Li		HDFC Life	Future Generali Life	Bharti AXA Life					
2016	7.97%	5.39%	5.25%	6.80%	4.76%					
2017	32.56%	31. <mark>6</mark> 3%	30.73%	25.91%	43.24%					
2018	1.58%	-0.20%	1.02%	-1.64%	-3.98%					
2019	7.33%	8.60%	10.59%	9.72%	11.82%					
2020	18.72%	11.81%	17.94%	22.05%	19.65%					

grouping is age wise as the mortality charges vary with age.

	ULIP Equity Fund XIRR Investment Period 01 Jan 2016 - 31 Dec 2020									
Age	Bajaj Allianz	HDFC	Aviva	Future Generali	Bharti Axa					
35 Yrs	12.67%	12.65%	6.87%	9.81%	10.62%					
40 yrs	12.51%	12.46%	6.72%	9.58%	10.46%					
45 Yrs	12.19%	12.07%	6.40%	9.09%	10.17%					
50 Yrs	11.62%	11.35%	5.78%	8.20%	9.54%					
55 Yrs	10.86%	10.37%	NA	NA	8.49%					

Trailing and Annual returns of last 5 years in ULIP debt funds as on 28th June 2021 is as given below.

Nifty 100 Index is taken as benchmark; the ULIP funds return has surpassed benchmark in short and

# Based on the above data the actual returns generated by ULIP Policy are given below. The

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#### From the above table following emerges:

- Returns are a function of age as mortality charges increase with increasing age.
- Returns are much higher with companies where there are no additional charges other than mortality charges.
- ULIP Equity funds are giving almost same return as any Equity Mutual Fund in long run despite of mortality charges
- Two things which needs to be considered before buying this instrument is the age at buying and the additional charges charged by the company.

## **Actual Return ULIP Debt Funds** Period of Investment (01 Jan 16 - 31 Dec 20)

- Top selling ULIP products of 10 Insurance companies is taken for the comparison and 5 insurance companies for study.
- Trailing and Annual returns of last 5 years in ULIP debt funds as on 28th June 2021 is as given below.
- Crisil Low Duration Debt Index is taken as benchmark., it is very evident that in longer run the ULIP debt funds have performed better than the benchmark.

Debt Fund Trailing Return									
Particular	Crisil Low duration Debt	Bajaj Allianz Life	Aviva Life	HDFC Life	Future Generali Life	Bharti AXA Life			
3 mth	1.20%	0.73%	0.22%	0.89%	0.89%	0.63%			
6 mth	2.48%	0.59%	0.37%	0.84%	1.68%	0.55%			
1 Yr	4.92%	2.38%	2.71%	2.38%	3.88%	2.25%			
3 Yr	7.31%	7.97%	5.21%	8.26%	7.03%	8.88%			
5 Yr	7.29%	6.78%	4.94%	6.84%	6.52%	7.44%			

	Debt Fund Annual Return									
Year	Bajaj Allianz Life	Aviva Life	HDFC Life Future Generali Life		Bharti AXA Life					
2016	14.00%	13.54%	12.83%	9.02%	13.15%					
2017	3.73%	3.89%	2.86%	5.47%	4.19%					
2018	5.73%	2.54%	5.92%	6.76%	6.04%					
2019	9.16%	1.42%	8.87%	7.09%	10.21%					
2020	9.74%	11.47%	10.42%	8.55%	11.06%					

Based on the above data the actual returns generated by ULIP Policy are given below. The grouping is age wise as the mortality charges vary with age.

	ULIP Debt Fund XIRR Investment Period 01 Jan 2016 – 31 Dec 2020									
Age	Bajaj Allianz	HDFC	Aviva	Future Generali Life	Bharti Axa					
35 Yrs	7.88%	7.77%	2.45%	4.39%	5.51%					
40 yrs	7.72%	7.58%	2.29%	4.16%	5.35%					
45 Yrs	7.40%	7.19%	1.98%	3.68%	5.07%					
50 Yrs	6.85%	6.50%	1.37%	2.81%	4.47%					
55 Yrs	6.11%	5.54%	NA	NA	3.46%					

#### From the above table following emerges:

- Returns are a function of age as mortality charges increase with increasing age.
- Returns are much higher with companies where there are no addition charges other then mortality charges.
- mortality charges
- the additional charges charged by the company.



- ULIP debt funds are giving almost same return as any Debt Mutual Fund in long run despite of

Two things which needs to be considered before buying this instrument is the age at buying and



# DATA SHEET

Equity Fund Trailing Return									
Particular	3 mth	6 mth	1 Yr	3 Yr	5 Yr				
Nifty 100	11.04%	9.70%	47.38%	12.66%	13.68%				
Bajaj Allianz Life	8.68%	16.25%	41.75%	11.40%	13.72%				
Aviva Life	11.36%	20.74%	49.40%	11.44%	12.86%				
HDFC Life	8.52%	15.32%	42.11%	12.12%	13.34%				
Future Generali Life	10.37%	21.37%	57.22%	15.54%	14.06%				
Bharti AXA Life	11.13%	22.36%	49.98%	14.65%	15.92%				
PNB Metlife Life	12.22%	21.06%	47.54%	11.60%	12.39%				
SBI Life	9.23%	16.53%	41.48%	11.59%	12.40%				
ICICI Life	9.32%	16.47%	44.59 <mark>%</mark>	11.04%	11.52%				
Kotak Life	11.16%	20.91%	51.12%	14.24%	13.87%				
TATA AIA Life	12.53%	21.30%	59.58%	18.12%	17.06%				

Source - https://www.morningstar.in/insurance

Equity Fund Annual Return										
Year	2016	2017	2018	2019	2020					
Bajaj Allianz Life	7.97%	32.56%	1.58%	7.33%	18.72%					
Aviva Life	5.39%	31.63%	-0.20%	8.60%	11.81%					
HDFC Life	5.25%	30.73%	1.02%	10.59%	17.94%					
Future Generali Life	6.80%	25.91%	-1.64%	9.72%	22.05%					
Bharti AXA Life	4.76%	43.24%	-3.98%	11.82%	19.65%					
PNB Metlife Life	1.77%	30.33%	-2.18%	9.19%	14.79%					
SBI Life	2.77%	30.62%	-1.12%	12.41%	14.20%					
ICICI Life	5.03%	27.09%	-2.03%	9.75%	16.32%					
Kotak Life	5.96%	32.33%	-2.77%	12.43%	16.48%					
TATA AIA Life	4.19%	29.12%	2.79%	14.72%	25.19%					

Source - https://www.morningstar.in/insurance

Del	ot Fund T	railing Re	eturn		
Particular	3 mth	6 mth	1 Yr	3 Yr	5 Yr
Crisil Low duration Debt	1.20%	2.48%	4.92%	7.31%	7.29%
Bajaj Allianz Life	0.73%	0 <mark>.59%</mark>	<mark>2.3</mark> 8%	7.97%	6.78%
Aviva Life	0.22%	0.37%	<mark>2.</mark> 71%	5.21%	4.94%
HDFC Life	0.89%	0.84%	2.38%	8.26%	6.84%
Future Generali Life	0.89%	1.68%	3.88%	7.03%	6.52%
Bharti AXA Life	0.63%	0.55%	2.25%	8.88%	7.44%
PNB Metlife Life	0.75%	0.99%	2.53%	8.42%	6.58%
SBI Life	0.83%	0.78%	3.07%	8.85%	7.21%
ICICI Life	0.69%	0.48%	2.67%	8.95%	7.68%
Kotak Life	0.40%	0.42%	2.33%	9.80%	7.70%
TATA AIA Life	0.97%	0.9 <mark>9%</mark>	3.91%	9.52%	7.81%

Source - https://www.morningstar.in/insurance

Debt Fund Annual Return								
Year	2016	2017	2018	2019	2020			
Bajaj Allianz Life	14.00%	3.73%	5.73%	9.16%	9.74%			
Aviva Life	13.54%	3.89%	2.54%	1.42%	11.47%			
HDFC Life	12.83%	2.86%	5.92%	8.87%	10.42%			
Future Generali Life	9.02%	5.47%	6.76%	7.09%	8.55%			
Bharti AXA Life	13.15%	4.19%	6.04%	10.21%	11.06%			
PNB Metlife Life	13.55%	1.53%	5.96%	9.10%	10.48%			
SBI Life	13.46%	3.49%	5.75%	9.92%	10.96%			
ICICI Life	13.37%	4.30%	6.72%	10.37%	11.06%			
Kotak Life	13.96%	3.60%	6.39%	11.77%	11.82%			
TATA AIA Life	13.84%	3.78%	7.13%	9.98%	12.34%			

Source - https://www.morningstar.in/insurance

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# ULIP Policy Returns in Last 5 Yrs (3 Premiums Payment)



In ULIP policy we have an option to pay 3 premiums, but the investment horizon will be 5 yrs because of lock in period of 5 yrs. After discontinuation of premium payment only cost deducted is policy admin charges. The funds are shifted to discontinued fund of the policy which gives an average return of 4-5% in all the insurance companies. To provide an investor with a clear understanding of the returns in ULIP, when 3 premiums are paid we collated the actual returns earned by ULIP Funds as published by the insurance companies and also independent agencies like Morningstar and MoneyControl.com. The methodology adopted was a follows

- Period selected for investment 01 Jan 2016 to 31 Dec 2018. 1.
- 2. Selection of 5 insurance companies among the top 10 market share leaders for return study.
- Collating annual returns data over last 3 years both in Equity and Debt funds run by these 3. insurance companies. Fund performance is published monthly by the Insurance companies, fact sheet of which is attached in the subsequent pages. The data points in fact sheet may vary from company to company. To maintain the commonality all the data is taken from Morning star.
- 4. Annual Charges Collating all annual charges that the selected companies deduct from the annual premium in a ULIP policy.
- 5. Calculating Returns based on the annual returns that the funds have generated less the annual charges that a company has deducted from the premium paid.
- 6. Discontinued Funds from 4th Year are calculated at 5%.
- 7. No charges are deducted except for policy admin charges once the policy goes into discontinued funds.

## **Actual Return ULIP Equity Funds** Period of Investment (01 Jan 16 - 31 Dec 18)

- Top selling ULIP products of 5 Insurance companies is taken for the comparison and study.
- Annual returns of last 3 years in ULIP Equity funds as on Dec 2018 is as given below.
- Nifty 100 Index is taken as benchmark; the ULIP funds return has surpassed benchmark in short and long term period.

Equity Fund Annual Return							
Year	Bajaj Allianz Life	Aviva Life	HDFC Life	Future Generali Life	Bharti AXA Life		
2016	7.97%	5.39%	5.25%	6.80%	4.76%		
2017	32.56%	31.63%	30.73%	25.91%	43.24%		
2018	1.58%	-0.20%	1.02%	-1.64%	-3.98%		

Source - https://www.morningstar.in/insurance

grouping is age wise as the mortality charges vary with age.

ULI	ULIP Equity Fund XIRR Investment Period 01 Jan 2016 - 31 Dec 2018								
Age	Bajaj Allianz	HDFC	Aviva	Future Generali	Bharti Axa				
35 Yrs	8.48%	7.73%	4.87%	3.84%	4.82%				
40 yrs	8.36%	7.58%	4.74%	3.66%	4.68%				
45 Yrs	8.10%	7.27%	4.50%	3.28%	4.42%				
50 Yrs	7.63%	6.68%	4.00%	2.56%	3.88%				
55 Yrs	7.00%	5.86%	NA	NA	2.96%				

#### From the above table following emerges

- Returns are a function of age as mortality charges increase with increasing age.
- charges.
- compared to 5 premium payment over 5 yrs.
- this the choice of discontinuing the premium can be exercised.
- additional charges charged by the company.

# Based on the above data the actual returns generated by ULIP Policy are given below. The

Returns are much higher with companies where there are no additional charges other than mortality

• With 3 Premium payments in ULIP equity funds the returns have substantially reduced by 2-2.5%

For Policies with zero allocation and admin charges, ULIP Equity funds are still giving good returns. In

• Two things which needs to be considered before buying this instrument is the age at buying and the

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# Actual Return ULIP Equity Funds Period of Investment (01 Jan 16 - 31 Dec 20)

- Top selling ULIP products of 5 Insurance companies is taken for the comparison and study.
- Annual returns of last 3 years in ULIP debt funds as on Dec 2018 is as given below.
- Crisil Low Duration Debt Index is taken as benchmark., it is very evident that in longer run the ULIP debt funds have performed better than the benchmark.

Debt Fund Annual Return									
Year	Bajaj Allianz Life	Aviva Life	HDFC Life	Future Generali Life	Bharti AXA Life				
2016	14.00%	13.54%	12.83%	9.02%	13.15%				
2017	3.73%	3.89%	2.86%	5.47%	4.19%				
2018	5.73%	2.54%	5.92%	6.76%	6.04%				

Source - https://www.morningstar.in/insurance

Based on the above data the actual returns generated by ULIP Policy are given below. The grouping is age wise as the mortality charges vary with age.

ULI	P Debt Fund XI	<b>RR</b> Investment	Period 01 Jan	2016 – 31 Dec	2018
Age	Bajaj Allianz	HDFC	Aviva	Future Generali Life	Bharti Axa
35 Yrs	5.47%	5.19%	1.97%	2.96%	2.26%
40 yrs	5.34%	5.05%	1.85%	2.78%	2.12%
45 Yrs	5.09%	4.74%	1.61%	2.40%	1.87%
50 Yrs	4.64%	4.16%	1.12%	1.68%	1.34%
55 Yrs	4.02%	3.36%	NA	NA	0.45%

#### From the above table following emerges

- Returns are a function of age as mortality charges increase with increasing age.
- Returns are much higher with companies where there are no addition charges other than mortality charges.
- With 3 Premium payments in ULIP debt funds, the returns have substantially reduced by 2-2.5% compared to 5 premium payment over 5 yrs.
- If the investment objective is long term investment then it is advisable to pay 5 premiums to get the maximum benefit.
- Two things which needs to be considered before buying this instrument is the age at buying and the additional charges charged by the company.

Life Unit Linked **Enhancer Fund-II** ULIF01708/01/2010LIFENHN-II122 May 2021

Fund Details							Security Name	Net Asset (%)
Investment Obje	ctive:To pro	vide aggr	essive lor	ng term car	ital growthy	with high equity	Equities	94.99%
· · · · · · · · · · · · · · · · · · ·	cuve.io pre	Mac user	033140,101	is term cup	nun Siowun	with ingh equity	Kotak Mahindra Mutual Fund	9.07%
exposure							Infosys Ltd.	7.68%
The risk profile for this fund is High							ICICI Bank Ltd.	5.78%
NAV as on May	31,2021:					33.6460	HDFC Bank Ltd.	4.50%
Inception Date	:					08-Jan-10	Housing Development Finance Corporation Ltd.	3.75%
Fund Manager: Jayesh Sundar						ayesh Sundar	Reliance Industries Ltd.	3.51%
							Reliance Industries Ltd.	3.27%
Fund v/s Bench	mark Retu	rn (%)					Larsen & Toubro Ltd.	3.06%
11111	1 Month	6 Months	1 Year	2 Years	3 Years	Inceptioň	Axis Bank Ltd.	2.90%
Portfolio return	6.21%	22.28%	64.67%	12.60%	11.53%	11.23%	State Bank of India	2.25%
Benchmark**	6.50%	20.15%	62.65%	14.30%	13.21%	10.02%	Others	49.22%
* Compound A	nnual Grov	vth Rate (	CAGR)				Cash and Money Markets	5.01%
							Portfolio Total	100.00%

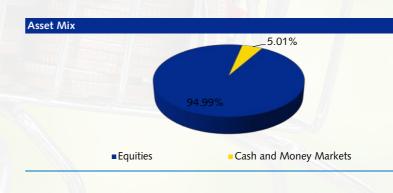
Fund Details							Security Name	Net Asset (%
Investment Object	tive:To pro	vide aggr	essive lor	ng term car	nital growthy	with high equity	Equities	94.99%
-	civelio pre	100 055	035170,101	18 territ cup	Sional Brothan	in equity	Kotak Mahindra Mutual Fund	9.07%
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Fund v/s Bench	nark Retu	rn (%)					Larsen & Toubro Ltd.	3.06%
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* Compound Ar	nual Grov	vth Rate (	CAGR)				Cash and Money Markets	5.01%
							Portfolio Total	100.00%

Security Type	Min	Max
Money Market & Other Cash Instruments	0.00%	40.00%
Equity	60.00%	100.00%
Debt	0.00%	40.00%

based market opportunities and future outlook of the markets.

Asset Class Wise AUM	
Asset Class	AUM (i
Equity	495.8
Debt	26.21
Total	522.0

Modified Duration		
Security Type	Durat	
Fixed Income Investments	N.A.	



\$Sector Classification is as per National Industrial Classification (All Economic Activities) -2008 NIC \*\*Benchmark for this fund is NIFTY 50 INDEX

#Duration of Fixed Income Investments is a measure of sensitivity of the assets price to interest rate movement. Shorter the duration lesser is the sensitivity due to movement in interest rates.





ion

	Sectoral Break-Up	
	Financial & insur. activit.	24.22%
	Compt prgm, consult. & related activit.	13.82%
	Mutual Funds	11.18%
	Manf. of coke & refined petrol. prod.	7.83%
_	Manuf of pharmicals, mdicinlchmcal & btancl pro	4.84%
	Manf. of motor vehic, trailr & semi-trailr	4.25%
	Manf. of other non-metallic mineral prod.	4.06%
	Manf. of chemic.s & chemic. prod.	3.96%
	Manf. of basic metals	3.11%
	Civil engineering	3.06%
	Others	19.67%

## Bajaj Allianz Life Insurance Company Ltd

#### May 2021

#### **Equity Growth Fund II**

#### Fund Objective

To provide capital appreciation through investment in selected equity stocks that have the potential for capital appreciation.

#### **Portfolio Allocation**

	Stated (%)	Actual (%)
Equity	60 - 100	97.56
Bank deposits and money market instruments	0 - 40	2.40
Net Current Assets "		0.04
Total		100.00

\*Net current asset represents net of receivables and payables for investments held. Portfolio

Company/Issuer	Sector/Rating	Exposure (%)
Equity		97.56%
Infosys Ltd	Computer Programming, Consultancy and Related Activities	8.00%
Reliance Industries Ltd	Manufacture of Coke and Refined Petroleum Products	7.65%
HDFC Bank Ltd	Financial Service Activities, Except Insurance and Pension Funding	7.55%
ICICI Bank Ltd	Financial Service Activities, Except Insurance and Pension Funding	7.52%
NIPPON INDIA ETF BANK BEES	Equity ETF	6.38%
ITC Ltd	Manufacture of Tobacco Products	4.25%
Axis Bank Ltd	Financial Service Activities, Except Insurance and Pension Funding	3.34%
Housing Development Finance Corporation Ltd	Financial Service Activities, Except Insurance and Pension Funding	2.81%
Tata Consultancy Services Ltd	Computer Programming, Consultancy and Related Activities	2.76%
Bharti Airtel Ltd	Telecommunications Infrastructure	2.72%
Larsen & Toubro Ltd	Civil Engineering Infrastructure	2.61%
ICICI Prudential IT ETF	Equity ETF	2.52%
Hindalco Industries Ltd	Manufacture of Basic Metals	2.41%
Tata Steel Ltd	Manufacture of Basic Metals	2.03%
Tata Motors Ltd	Manufacture of Motor Vehicles, Trailers and Semi-Trailers	1.71%
HCL Technologies Ltd	Computer Programming, Consultancy and Related Activities	1.61%
ICICI PRUDENTIAL BANK ETF	Equity ETF	1.44%
Asian Paints Ltd	Manufacture of Chemicals and Chemical Products	1.26%
Nestle India Ltd	Manufacture of Food Products	1.23%
Sun Pharmaceuticals Industries Ltd	Manufacture of Pharmaceuticals, Medicinal Chemical and Botanical Products	1.22%
Others		26.55%
Money Market, Deposits & Other		2.44%
Total		100.00%

#### **Asset Class Rating Profile** 0.04% 1.06% 1.34% 1.34% Equity Tbills Treps Net Receivable Others Sovereigr

**Fund Details** 

Description	
SFIN Number	ULIF05106/01/10EQTYGROW02116
Launch Date	06-Jan-10
Face Value	10
Risk Profile	Very High
Benchmark	Nifty 50 Index
CIO	Sampath Reddy
Fund Manager Name	Reshma Banda
Number of funds managed by fund manager:	
Equity	22
Debt	-
Hybrid	7
NAV as on 31-May-2021	45.3289
AUM (Rs. Cr)	3244.32
Equity (Rs. Cr)	3165.19
Debt (Rs. Cr)	77.96
Net current asset (Rs. Cr)	1.17

LIFE GOALS. DONE.

BAJAJ Allianz 🕕

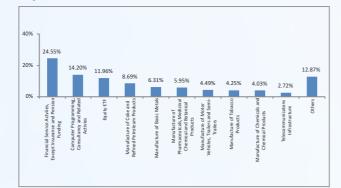
#### **Quantitative Indicators**

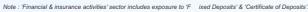
Modified Duration in Years	1.60
Average Maturity in Years	1.60
Yield to Maturity in %	3.28%

#### Growth of Rs. 100



#### **Top 10 Sectors**





#### Others includes Equity, Treps, Net receivable/payable and FD Performance

l'enormance										
Period	1 Month	6 Months	1 Year	2 Years	3 Years	4 Years	5 Years	7 Years	10 Years	Inception
Fund	5.92%	18.26%	57.67%	15.92%	11.75%	12.90%	14.22%	13.89%	13.98%	14.17%
Benchmark	6.50%	20.15%	62.65%	14.30%	13.21%	12.80%	13.80%	11.58%	10.85%	9.95%

# FACT SHEET - BHARTI AXA

Investment Objective: To provide long term capital appreciation by investing in stocks across all market capitalization ranges (Large, Mid or small).

		Fu	ind Perfo	ormance(%	)	
	1 Month	6 Month	1 Year	2 Year	3 Year	Since Ince
Fund	6.29	22.54	66.93	19.34	14.31	13.17
Benchmark	6.97	23.39	69.08	16.12	12.38	10.31

NAV	Modified Duration
41.1129	

Security Name	% To Fund
Equities	90.31
ICICI BANK LTD	5.91
INFOSYS TECHNOLOGIES LTD	5.81
HDFC BANK LTD	5.51
HOUSING DEVELOPMENT FINANCE CORP	3.04
TATA CONSULTANCY SERVICES LTD	2.95
STATE BANK OF INDIA LTD	2.56
BHARTI AIRTEL LTD	2.39
RELIANCE INDUSTRIES LTD	2.34
HINDALCO INDUSTRIES LTD	2.19
LARSEN & TOUBRO LTD	2.14
Others	55.48
Money Market/Cash	9.69
Total	100.00

Name of Fund Manager- Amit Sureka Other Funds Managed By fund Manager: Growth Opportunities, Growth Opportunities Pension Fund, Growth Opportunities Pension Plus.

### Growth Opportunities Plus Fund 🦯

ULIF01614/12/2009EGRWTHOPPL130

tion	

Asset Class Wise Exposure					
Asset Class	AUM (In Rs. Lakhs)	Exposure (%)			
Equity	38013.66	90.31			
Govt Securities					
Corporate Bond					
Money Market/Cash	4077.49	9.69			
Total	42091.15	100			

A	sset Allocation(%)	
Instrument	Asset Mix (F&U)	Actual
Equity	80 - 100	90.31
Govt Securities	-	
Corporate Bond	-	
Money Market/Cash	0 - 40	9.69

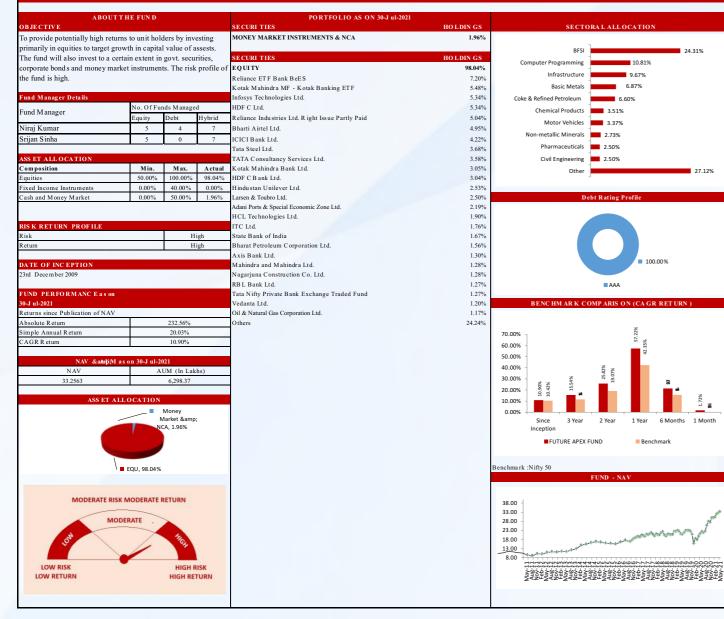
Sector Allocation	% To Fund
Financial And Insurance Activities	24.48
Computer Programming, Consultancy And Related	11.00
Manuf Of Chemicals And Chemical Products	8.01
Manuf Of Pharm, Medicinal Chem And Botanical Products	6.59
Manuf Of Coke And Refined Petroleum Products	4.47
Manuf Of Motor Vehicles, Trailers And Semi-Trailers	4.16
Manufacture Of Basic Metals	3.78
Manuf Of Other Non-Metallic Mineral Products	3.04
Civil Engineering	2.77
Real Estate	1.62
Others	20.40
	0 5 10 15 20 25 30

## PunjiTimes WEPLAN, YOU PROSPER

#### FUTURE GENERALI

FUTURE APEX FUND

SFIN No. ULIF010231209 FUTUR EAPES



Fund Objective : The fund aims to provide medium to long term capital appreciation by investing in a portfolio of pre-dominantly large cap companies which can perform through economic and market cycles. The fund will invest at least 80% of the AUM in companies which have a market capitalization greater than the company with the least weight in BSE100 index. The fund may also invest upto 20% in money market

SFIN Code : U	LIF03501/01/10BlueChipFd101		Equity	Debt	MMI & Others	Total
	Jan 2010		7,03,643.00	-	21,030.93	7,24,673.92
	.5578		.,.,.		,	., ,
			Fund Manager	Ν	o. Of Funds Mana	ged
Fund V/s Benchmark Per	formance		r unu manager	Equity Fund	Debt Fund	Balanced Fu
eriod	Returns (%)	Benchmark Returns (%)#	Mr Nishit Dholakia	3	-	13
nception	10.60%	9.80%				
0 Years	11.72%	10.87%	Asset Category	F&U Mandate	% of	Actual
Years	13.25%	11.59%	Money Market Insts	0% to 20%	2	31%
Years	14.29%	13.84%	Public Deposits	070102070	2.	5170
Years	12.98%	12.74%	Govt. Securities	0%	0	.00%
Years	15.41%	14.62%	Corporate Bonds	070	0.	.0070
Year	59.02%	63.15%	Equity	80% to 100%	97	.10%
Months	18.90%	21.24%	Net Current Assets	-	0.	.60%
Month	6.16%	6.66%				_
-100 Returns over 1 year have been annua ortfolio	lized.		Mfg of Ba	r Allocation as % to Fu asic Metals nunications 2.	nd 62%	
quity		% to Fund	Civil E	ngineering 2.	84%	
			Mfg of Moto	or Vehicles	4.18%	
nfosys Limited		8.41%	Mfg of Pharn	naceuticals	5.24%	
CICI Bank Limited		7.18%	Mfg of Chemica	-	6.87%	
eliance Industries Limited		7.08%		-		
IDFC Bank Limited		7.06%	Mfg of Coke &Refined	-	8.96%	
ata Consultancy Services Limit	tea	3.71%	Other Financial	Activities	11.52%	)
lindustan Unilever Limited		3.47%	Computer Pro	ogramming	13.	73%
Axis Bank Limited		3.03%	Financial Service	Activities		23.
BI-ETF Nifty Bank		3.02%		Others		17.71%
lippon India ETF Bank Bees		3.01%				
	inking ETF - Dividend Payout Option	3.01%				
arsen & Toubro Limited		2.84%	De	bt Maturit	v Profile	
Bharti Airtel Ltd		2.80%	_		).00%	
otak Mahindra Bank Limited		2.37%	100.00%			
ajaj Finance Ltd		2.33%				
ata Steel Limited		2.10%				
fahindra & Mahindra Ltd.		2.09%				
r Reddys Laboratories Limited		2.01%	90.00% -			
faruti Suzuki India Ltd		1.76%				
sian Paints (India) Ltd		1.73%				
TC Limited		1.69%				
ItraTech Cement Limited		1.67%				
DFC Banking ETF		1.46%	80.00%		1 V.	
harat Petroleum Corporation L	.td	1.24%		0 -	- 1 Yr	
ipla Limited		1.11%				
estle India Limited		1.09%				
CICI Prudential IT ETF		1.02%				

Equity	% to Fun
Infosys Limited	8.419
ICICI Bank Limited	7.189
Reliance Industries Limited	7.089
HDFC Bank Limited	7.069
Tata Consultancy Services Limited	3.719
Hindustan Unilever Limited	3.479
Axis Bank Limited	3.03
SBI-ETF Nifty Bank	3.02
Nippon India ETF Bank Bees	3.01
Kotak Mahindra MF - Kotak Banking ETF - Dividend Payout Option	3.01
Larsen & Toubro Limited	2.84
Bharti Airtel Ltd	2.80
Kotak Mahindra Bank Limited	2.37
Bajaj Finance Ltd	2.33
Tata Steel Limited	2.10
Mahindra & Mahindra Ltd.	2.09
Dr Reddys Laboratories Limited	2.01
Maruti Suzuki India Ltd	1.76
Asian Paints (India) Ltd	1.73
ITC Limited	1.69
UltraTech Cement Limited	1.67
HDFC Banking ETF	1.46
Bharat Petroleum Corporation Ltd	1.24
Cipla Limited	1.11
Nestle India Limited	1.09
ICICI Prudential IT ETF	1.02
HCL Technologies Limited	0.98
Housing Devt Finance Corpn Limited	0.97
Shree Cement Limited	0.95
Lupin Limited	0.76
Crompton Greaves Consumer Electricals Ltd	0.74
SBI Life Insurance Company Limited	0.74
Sun Pharmaceuticals Industries Limited	0.69
Britannia Industries Ltd	0.64
National Thermal Power Corporation Ltd.	0.64
Titan Company Limited	0.61
State Bank of India	0.59
Avenue Supermarts Ltd	0.53
Others	9.98
Total	97.10

Deposits, Money Mkt Securities and Net Current Assets.

Grand Total



#### BlueChip Fund as on May 31, 2021

#### .64% .64% .61% .59% .53% .98%

10% 2.90%

100.00%

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## **INDIVIDUAL FUND**

**FRONTLINE EQUITY FUND** 

(ULIF-034-17/12/09-FRLEQUFND-107) Sundarket Outlook Sundare Sundare Sundare Sundaria S

Investment Objective

Aims for a high level of capital growth for you, by holding a significant portion in large sized company equities

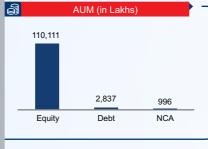


	Frontline Equity Fund (%)	Benchmark (%)
1 month	1.9	0.6
3 months	11.2	8.6
6 months	20.9	16.7
1 year	51.1	44.4
2 years	24.6	19.9
3 years	14.2	11.5
4 years	13.1	11.5
5 years	13.9	12.7
6 years	12.5	10.9
7 years	14.1	10.9
10 years	13.5	11.3
Inception	12.5	10.1

Portfolio	
Holdings	% to Fund
Equity	96.64
Infosys Ltd	8.42
ICICI Bank Ltd	6.26
Reliance Industries Ltd	6.07
Tata Consultancy Services Ltd	4.53
SBI ETF Nifty Bank	3.97
ICICI Prudential Bank ETF Nifty Bank Index	3.74
HDFC Bank Ltd	3.49
Kotak Banking ETF - Dividend Payout Option	3.15
Larsen And Toubro Ltd	3.00
State Bank of India	2.72
Axis Bank Ltd	2.61
Hindustan Unilever Ltd	2.09
Maruti Suzuki India Ltd	2.09
S R F Ltd	2.06
Housing Development Finance Corp. Ltd	2.00
Mahindra & Mahindra Ltd	1.72
Dalmia Bharat Limited	1.70
UltraTech Cement Ltd	1.68
Hindalco Industries Ltd	1.49
Bharti Airtel Ltd	1.42
Others	32.41
Corporate Debt	0.04
4.25% HDFC Bank FD NSE - 09.08.2021	0.04
MMI	2.45
NCA	0.87



**kotak** life





\*\*NIC 2008 - Industrial sector as defined under Nation Industrial Classification 2008.

AS ON 30th July 2021 MONTHLY UPDATE AUGUST 2021 | (based on last business day)

24

13

#### **UNIT-LINKED Fund**

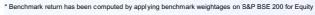
#### Flexi Cap (Open Fund)

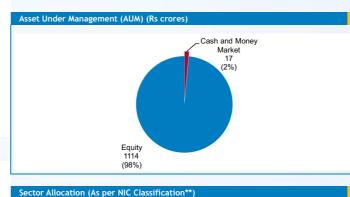
Investment Objective: To generate long-term capital appreciation from an actively managed portfolio of diversified stocks across the market capitalization spectrum.

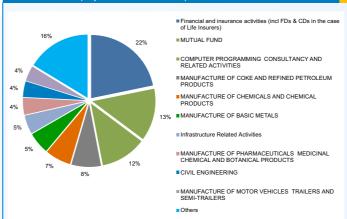
Investment Philosophy: The fund will target 100% investments in Equities to meet the stated objectives.

Portfolio Return			As on July 30, 2021				
	Absolute Return		CAGR Return				
Returns	Last 1 Month	Last 6 Months	Last 1 Year	Last 2 Years	Last 3 Years	Since 05-Jan-10	Since Inception
Portfolio return	2.6%	21.1%	47.5%	20.8%	11.6%	10.5%	10.6%
Benchmark*	0.8%	18.8%	47.8%	21.8%	12.2%	10.3%	10.8%

Note: Past returns are not indicative of future perform ance.







\*\*NIC Classification - Industrial sectors as defined under National Industrial Classification 2008

## 🖳 pnb MetLife

Milkar life aage badhaein

As on July 30, 2021 SFIN No: ULIF01315/12/09FLEXICAPFN117

Fund Details	
Fund Manager	Funds managed by the Fund Manager
Amit Shah	Equity - 6   Debt - 0   Balanced -2
AUM as on 30-07-2021	NAV as on 30-07-2021
Rs. 1131 crore	Rs. 32.0830
13. 1151 61016	K3. 52.0050

Asset Classes	F&U	Actual
Equity	60-100%	98.5%
Cash & Money Market	0-40%	1.5%

Security	Net Assets
TOP 10 EQUITY SECURITIES	
INFOSYS LTD.	7.1%
RELIANCE INDUSTRIES LTD.	6.0%
I C I C I BANK LTD.	4.4%
LARSEN & TOUBRO LTD.	3.2%
HOUSING DEVELOPMENT FINANCE CORPN. LTD.	3.2%
SBI NIFTY BANK ETF	3.1%
H D F C BANK LTD.	3.1%
TATA STEEL LTD.	3.0%
NIPPON INDIA BANK BEES ETF	2.7%
NIPPON INDIA NIFTY IT ETF	2.3%
Others	60.2%
TOTAL	<b>98.5</b> %
CASH AND MONEY MARKET	1.5%
PORTFOLIO TOTAL	100.0%



## PunjiTimes WEPLAN, YOU PROSPER

July, 2021

SBI Life

INSURANCE

Equity Fund (SFIN - ULIF001100105EQUITY-FND111)

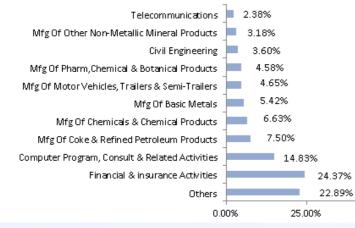
#### INVESTMENT OBJECTIVE

To provide high equity exposure targeting higher returns in the long term.

Assets Mix (In %)	Min	Max	Actual (%)	AUM (In Crs)
Equity	80	100	99.02	30,087.32
Debt	0	20	0.00	0.97
Money Market	0	20	0.98	298.20
TOTAL			100.00	30,386.49

		49150			
Fund Description					
Fund Manager Name	Brinda P / Gopikrishna Shenoy				
No of funds managed	Equity	Debt	Balanced		
by fund Manager	10	4	1		
Launch Date	10-Jan-05				
Risk Profile	High				
Benchmark	Nifty 50				
NAV as on 31-Jul-21	127.3773				
Modified Duration	0.01				

#### TOP 10 INDUSTRY SECTOR



CORPORATE DEBT		EQUITY	
Security Name	% of total portfolio	Security Name	% of total portfolio
5.50% BRITANNIA INDUSTRIES LTD B & D 03-06-2024	0.00%	INFOSYS LIMITED	8.06%
		RELIANCE INDUSTRIES LTD.	6.98%
		ICICI BANK LTD.	6.19%
		HDFC BANK LTD.	5.93%
		LARSEN & TOUBRO LTD.	3.60%
		TATA CONSULTANCY SERVICES LTD.	3.39%
		HINDUSTAN UNILEVER LTD.	3.31%
		HOUSING DEVELOPMENT FINANCE CORPN.	3.30%
		NIPPON INDIA MUTUAL FUND	2.89%
		BAJAJ FINANCE LIMITED	2.84%

50.00%

Asset Category	Actual %	(₹ In crs)
Money Market Instruments	0.98%	298.20
FUND PERFORMANCE*		

Returns	1 Mth	6 Mths	1 yr	2 yrs	3 yrs	Since Inception
Equity Fund	1.35%	16.53%	41.48%	19.75%	11.59%	16.60%
Benchmark	0.26%	15.61%	42.35%	19.07%	11.55%	13.33%

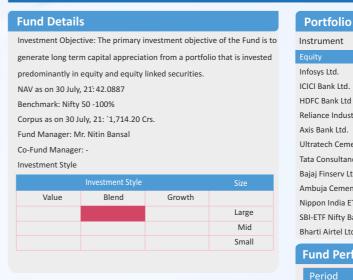
\*i) Returns less than or equal to one year are absolute returns. Returns greater than a year are in terms of Compound Annual Growth Rate (CAGR) is expressed as a percentage rounded to the nearest 0.1%. ii) Past performance of any of the funds is not indicative of their future performance.

#### CIN: L99999MH2000PLC129113



#### LARGE CAP EQUITY FUND

ULIF 017 07/01/08 TLC 110



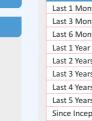


**Rating Profile** 

AUM (in Crores)

Equity

Debt MMI & Others



Note: The investment income and prices may go down as well as up."Since Inception" and returns above "1 Year" are calculated as per CAGR.

#### Asset Mix

Instru Equity Debt Money Mar

Sovereign

1.682.27

31.93

### ΤΛΤΛ ΑΙΑ LIFE INSURANCE

#### Fund Assure, Investment Report, July 2021

	% Of NAV	Instrument	% Of NAV
	98.14	UPL Ltd.	3.07
	7.84	Maruti Suzuki India Ltd.	2.60
d.	6.74	Bharat Forge Ltd.	2.42
td	6.28	APL Apollo Tubes Ltd.	2.38
ustries Ltd.	5.00	Laurus Labs Ltd	2.28
d.	4.86	Asian Paints Ltd.	2.19
ment Ltd.	4.55	Other Equity	26.15
ancy Services Ltd.	3.97	MMI & Others	1.86
/ Ltd	3.85	Total	100.00
nents Ltd.	3.84		
a ETF Bank BeES	3.56		
/ Bank	3.28		
Ltd.	3.26		

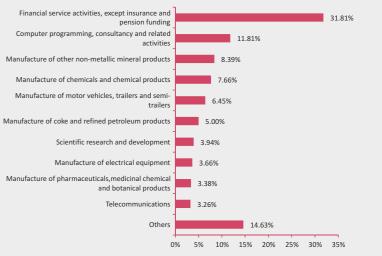
#### **Fund Performance**

	Date	NAV	Nifty 50	NAV Change	INDEX Change
nth	30-Jun-21	41.4726	15721.50	1.49%	0.26%
nths	30-Apr-21	37.4035	14631.10	12.53%	7.74%
nths	29-Jan-21	34.6984	13634.60	21.30%	15.61%
r	31-Jul-20	26.3743	11073.45	59.58%	42.35%
rs	31-Jul-19	24.8647	11118.00	30.10%	19.07%
rs	31-Jul-18	25.5356	11356.50	18.12%	11.55%
rs	31-Jul-17	22.2922	10077.10	17.22%	11.83%
rs	29-Jul-16	19.1506	8638.50	17.06%	12.78%
ption	11-Jan-08	10.0000	6200.10	11.18%	7.12%

ent	Asset Mix as per F&U	Actual Asset Mix		
	80% - 100%	98%		
	0%	-		
arket & Others *	0% - 20%	2%		

\* Money Market & Others includes current assets

#### Sector Allocation







Every individual is unique and so are his or her investment needs. Investment planning must always be aligned with one's goals. Hence, our approach is to help you chalk out an investment strategy that is best fit for 'you'.

We see ourselves as educators rather than advisors. Our endeavor is to build awareness about the various kinds of investment products in the market. After all, an informed decision is always a better decision.

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